

Corrigendum

Amendments of RFP for Hiring of services of Technical Support Agency (TSA) for providing techno-managerial supports in project management of Skill Development Program of Odisha Rural Development and Marketing Society (ORMAS), Odisha.

RFP No : 2848/ dated 03.07.2024

Page no / Section	As per Advt. RFP No 2848, dated: 03/07/2024	Amendments made
Page 4, point no. 7 in the DATA SHEET of RFP	Last date and time for submission of Proposal - 26 / 07/ 2024 by 03:00 pm (Closing time 03:00 pm)	Last date and time for submission of Proposal - 05 / 08/ 2024 by 03:00 pm (Closing time 03:00 pm)
Page 4, Point no. 8 in the DATA SHEET of RFP	Date of Opening of Technical Proposal – 26 / 07/ 2024 by 03:00 pm (time 04:00 pm)	Date of Opening of Technical Proposal – 05 / 08/ 2024 by 03:00 pm (time 04:00 pm)
Page 4 Point no. 9 in the DATA SHEET of RFP	Date of Presentation of Work plan and methodology - In the 1st week of Aug, 2024, exact date and time will be intimated later on	Date of Presentation of Work plan and methodology - exact date and time will be intimated later on
Page 4, Point no 10 in the DATA SHEET of RFP	Date of opening of Financial Proposal - In the 3rd week of Aug, 2024, exact date and time will be intimated later on	Date of opening of Financial Proposal - exact date and time will be intimated later on
Page 4, Point no 11 in the DATA SHEET of RFP	Issue of Work Order & agreement - 4th Week of Aug, 2024	Issue of Work Order & agreement - exact date and time will be intimated later on
Page 4, Point no 12 in the DATA SHEET of RFP	Expected Date of Commencement of Assignment - 1st Week of Sept, 202	Expected Date of Commencement of Assignment - exact date and time will be intimated later on
Page 4, Point no 14 in the DATA SHEET of RFP and Page 5, Point no.3 in the Letter of Invitation and Page No 7, Point No (x) in the Information to the bidder and Page No 8, Point No.4 in the INFORMATION TO THE BIDDER and Page 41, Section-6 Annexure, SI No. (X) in the table	Earnest Money Deposit (EMD) (Refundable) - Rs 5,00,000/- (Rupees five lakh only) shall be deposited through online mode only (www.tendersodisha.gov.in)	Earnest Money Deposit (EMD) (Refundable) - Rs 5,00,000/- (Rupees five lakh only) shall be deposited through online mode only (www.tendersodisha.gov.in) EMD exemption is applicable only for MSMEs and Start-ups subject to furnishing of relevant valid certificates issued from competent authority as per OGFR 2023.
Page 5, point no. 1 in the letter of invitation	"Selection of Technical Support Agency for the Project Management Support Unit (PMU) for implementation of Skill Development Program of ORMAS"	"Selection Technical Support Agency (TSA) for providing techno-managerial supports in project management of Skill Development Program of ORMAS, Odisha"
Page 5, point no. 5 in the LETTER OF INVITATION	The last date and time for submission of proposal complete in all respects is dt. 26/07/2024 up to 03:00 pm and the date of opening of the technical proposal is dt. 26/07/2024 at 04:00 pm	The last date and time for submission of proposal complete in all respects is dt 05/08/2024 up to 03:00 pm and the date of opening of the technical proposal is dt. 05/08/2024 at 04:00 pm
Page 6, point no. iii Section -2 INFORMATION TO THE BIDDER and Page 41, Section-6 Annexure, SI No (iii) in the table	The Bidder should have an average annual turnover of minimum INR 50 Crores from Indian operations in business consulting services during previous financial years (i.e. FY 2021-22, FY 2022-23, FY 2023-24). Copies of audited balance sheet and profit & loss account (with respect to Indian registration) for the previous financial years (i.e. FY 2021-22, FY 2022-23, FY 2023-24) and Chartered Accountant's certificate certifying that the bidder has an average annual turnover of minimum INR 50 crore during the previous financial years [i.e. FY 2021-22, FY 2022-23, FY 2023-24] from Indian operations in business consulting services.	The Bidder should have an average annual turnover of minimum INR 50 Crores from Indian operations in business consulting services during best 3 financial years (having highest turnover) out of last 5 financial years (i.e. from FY 2018-19 to FY 2022-23). Copies of audited balance sheet and profit & loss account (with respect to Indian registration) for the above claimed Financial Years and certificate from Chartered Accountant certifying that the bidder has an average annual turnover of minimum INR 50 crore during best 3 financial years (having highest turnover) out of last 5 financial years (i.e. between 2018-19 to FY 2022-23) from Indian operations in business consulting services.

Page 6, point no. iv Section -2 INFORMATION TO THE BIDDER and Page 41, Section-6 Annexure, SI No (iv) in the table	The Bidder should have an average positive net worth (as defined under section 2(57) of the Companies Act 2013) of not less than INR 5 Crores in the previous financial years (i.e. FY 2021-22, FY 2022- 23, FY 2023-24). CA Certificate stating that the bidder has an average positive net worth (as defined under section 2(57) of the Companies Act 2013) of not less than INR 5 Crores in the previous three financial years (i.e. FY 2021- 22, FY 2022-23, FY 2023-24).	The Bidder should have an average positive net worth (as defined under section 2(57) of the Companies Act 2013) of not less than INR 5 Crores during the best 3 financial years (having highest net worth) out of last 5 financial years (i.e. from 2018-19 to FY 2022-23). Certificate from the Chartered Accountant certifying that the bidder has an average positive net worth (as defined under section 2(57) of the Companies Act 2013) of not less than INR 5 Crores during best 3 financial years (having highest net worth) out of last 5 financial years (i.e. between 2018-19 to FY 2022-23) from Indian operations in business consulting services.
Page 6, Point No. (v), Section -2 INFORMATION TO THE BIDDER and Page 41, Section-6 Annexure, SI No (v) in the table	The bidder should have successfully worked as Technical Support Agency (TSA) / Technical Support Unit / PMU (Project Management Unit) or similar unit, in at least 5 large scale projects of minimum INR 2 crore each of Contract Value in the past 3 years (as on last date for submission of proposals) for National / State level in Govt. / Autonomous Bodies / PSUs governed by State Government or Central Government Departments. (the bidder should have experience as a lead partner / sole partner)	The bidder should have successfully worked as Technical Support Agency (TSA) / Consulting Agency/ Technical Support Unit / PMU (Project Management Unit) or similar unit, in at least 5 large scale projects of minimum INR 2 crore each of Contract Value in the last 5 years (as on last date for submission of proposals) for National / State level in Govt. / Autonomous Bodies / PSUs governed by State Government or Central Government Departments. (the bidder should have experience as a lead partner / sole partner)
Page 7, point no. vi, Section -2 INFORMATION TO THE BIDDER and Page 42, Section-6 Annexure, SI No (vi) in the table	The bidder should have successfully worked as Technical Support Agency (TSA)/ Technical Support Unit/ PMU (Project Management Unit) for Skill Development Projects of Central or any State Government departments or agencies (i.e. Corporations, Authorities, and Missions etc.) at least for a period of 3 years between FY 2014-2015 to 2023-24. (the bidder should have experience as a sole agency)	The bidder should have successfully worked as Technical Support Agency (TSA)/ Consulting Agency/ Technical Support Unit/ PMU (Project Management Unit) for Skill Development Projects of Central or any State Government departments or agencies (i.e. Corporations, Authorities, and Missions etc.) at least for a period of 2 years between FY 2014-2015 to 2023-24. (the bidder should have experience as a sole agency)
Page 10, point no. B Technical Evaluation (2 nd Stage) Table-2 Point vi, Section -2 INFORMATION TO THE BIDDER and Page 45, SI No (vi)	Presentation on work plan and methodology	Presentation on work plan and methodology (presentation in pdf format) should be a part of proposal submission by the bidder during submission of proposal in the e-tender. The exact date for presentation by the bidder to be presented before the selection committee will be intimated later on.
Page No.12, Point No. 12. -Award of Contract, Section -2 INFORMATION TO THE BIDDER	The contract will be valid for a period of 03 years from the date of effectiveness of the contract with renewal each year on satisfactory performance reviewed by the client and continuation and necessity of the scheme.	The contract will be valid for a period of 02 years and extendable for another 1 year from the date of effectiveness of the contract with renewal each year on satisfactory performance reviewed by the client & continuation and necessity of the scheme.
Page No.14, Point No.24 Replacement of Personnel, Section -2 INFORMATION TO THE BIDDER	After written notification, the Agency will provide CV of appropriate candidates (as per the qualification, experience mentioned against the position) within 15 days for review and approval. The Agency must replace the personnel within 15 working days from the date of approval of replacement. If one or more personnel become unavailable / leave the project for any reason midway under the contract, the Agency (bidder) must notify the Client (ORMAS) at least fourteen 15 days in advance, and obtain the approval prior to making any substitution.	After written notification, the Agency will provide CV of appropriate candidates (as per the qualification, experience mentioned against the position) within 15 days for review and approval. The Agency must replace the personnel within 30 working days from the date of approval of replacement. If one or more personnel become unavailable / leave the project for any reason midway under the contract, the Agency (bidder) must notify the Client (ORMAS) at least 30 days in advance, and obtain the approval prior to making any substitution.
Page No.16, Point No.30- Disqualification of Proposal, Section - 2 INFORMATION TO THE BIDDER	The proposal is liable to be disqualified in the following cases as listed below: Proposal submitted without Bid Processing Fee as applicable;	The proposal is liable to be disqualified in the following cases as listed below: Proposal submitted without Bid Processing Fee /tender fee;
Page No.18, Point No.3 (i) Annual Plan of Operation by TSA, Section -3-	Annual Plan of Operation by TSA: The Agency's annual operational plan for SRLM (ORMAS, Odisha) would be structured on a quarterly basis and cost estimates will be prepared jointly with	Annual Plan of Operation by TSA: The Agency will prepare the annual operational plan (component wise plan breakdown to 4 quarters) for Skill Development activities of ORMAS

TERMS OF REFERENCE	SRLM-Odisha and approved by designated authority of ORMAS.	adhering to the program guidelines, approved project activities and budget.																														
Page No.18, Point No.3 (vii) Knowledge Management and Innovation, Section -3- TERMS OF REFERENCE	The Agency is required to develop system for knowledge in which it provides the insights for policy management / formulation, best practices (like migration support centers, finishing schools, community colleges etc.), pilot studies, skill gap surveys and placement linked support mechanism. It would also be supporting in the coordination of interdepartmental convergence for the skill eco-system of the state.	The Agency is required to develop concept notes and frame works in which it provides the insights for policy management / formulation, best practices and strategic planning for migration support centers, finishing schools, community colleges etc., pilot studies, skill gap studies and placement linked support mechanism. It would also be supporting in the coordination of inter departmental convergence for the skill eco-system of the state.																														
Page No.19, Point No.3 (viii) Placement Post Placement and Industry tie ups, Section -3- TERMS OF REFERENCE	Placement, Post placement and Industry tie up	Clarification : The agency will provide technical support to at least 6 Migration support centers in major job/ placement locations especially for monitoring, guiding and hand holding support to the agencies engaged by ORMAS for operation of MSCs.																														
Page No.19, Point No.3 (ix) Desk Verification and Placement Verification, Section -3- TOR	Desk verification and Placement Verification to be conducted through online / offline as per the parameters of skill development projects of ORMAS by the agency independently or jointly with ORMAS as per need.	Clarification: The online Desk verification and Placement Verification as per need will be conducted through the software already developed and implemented in the skill development program. The agency will only use the software for Monitoring, Desk verification and Placement verification etc. as per need.																														
Page No.20, Point No.2 (PIA Coordination and Monitoring and evaluation) under Key Deliverables of Section -3- TOR	The TSA is required to develop system for knowledge management in which it provides the insights for policy management / formulation, best practices (like migration support centers, finishing schools, community colleges etc.), pilot studies, gaps regarding Trained & Placed, Placed and retention etc. surveys and placement linked support mechanism.	The Agency is required to develop concept notes and frame works in which it provides the insights for policy management / formulation, best practices and strategic planning for finishing schools, community colleges etc., pilot studies, skill gap studies and placement linked support mechanism. It would also be supporting in the coordination of inter departmental convergence for the skill eco-system of the state.																														
Page No.21, Point No.3 (MIS and IT) under Key Deliverables of Section -3- TOR	Will design ICT framework (Apps and other tools) and implement the same for the projects.	Will provide concept notes / key points note for improvements on MIS, ICT and other IT tolls for the project as per need.																														
Page No.22, Point No.5 (Placement and Post Placement) under Key Deliverables of Section -3- TOR	The agency will support to set up Migration support centres as per the requirement of ORMAS in major job/placement locations. The MSC will be set as per the guidelines of the programme.	The agency will provide concept note, detail activities, frame work and procedure for selection of organizations to set up and operate Migration support centres (MSC) as per the requirement of ORMAS in major job/placement locations. The MSC will be set as per the program guidelines.																														
Page No.23, Point No. 5 (Contract Period) Section -3- TOR	This tenure of the contract will be for period of 02 years with renewal of another 1 year on satisfactory performance reviewed by the client and continuation of the Scheme. The client reserves the right to reduce or increase the project cycle period at any point of time as per the need of the organization.	The contract will be for a period of 02 years and extendable for another 1 year from the date of effectiveness of the contract with renewal each year on satisfactory performance reviewed by the client & continuation and necessity of the scheme. The client reserves the right to reduce or increase the contract period and Consultants / Resources at any point of time as per the need.																														
Page No.24, Point No.10 Remuneration Structure of Staff (Consultants) in Section 3- TOR and Page No.40, FIN-2 Summary of Financial Proposal	Remuneration Structure of the staff (Consultants) to be provided by the agency (bidder). Table-A <table border="1"> <thead> <tr> <th>SI No</th> <th>Human Resources / Consultants</th> <th>Num ber of Reso urces</th> <th>Fixed Monthly fee in INR per head</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Capacity Building Expert and Mobilization Expert</td> <td>1</td> <td>100,000/-</td> </tr> <tr> <td>3.</td> <td>PIA Coordination, Monitoring & Evaluation Expert</td> <td>1</td> <td>100,000/-</td> </tr> </tbody> </table>	SI No	Human Resources / Consultants	Num ber of Reso urces	Fixed Monthly fee in INR per head	1.	Capacity Building Expert and Mobilization Expert	1	100,000/-	3.	PIA Coordination, Monitoring & Evaluation Expert	1	100,000/-	Category wise Consultants / Resources and Total Cost in Rs. Table-A <table border="1"> <thead> <tr> <th>SI No</th> <th>Human Resources / Consultants</th> <th>Numb er of Reso urces</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Capacity Building Expert and Mobilization Expert</td> <td>1</td> </tr> <tr> <td>3.</td> <td>PIA Coordination, Monitoring & Evaluation Expert</td> <td>1</td> </tr> <tr> <td>4.</td> <td>MIS and IT Expert</td> <td>1</td> </tr> <tr> <td>5.</td> <td>Finance, Accounts and Procurement Expert</td> <td>1</td> </tr> <tr> <td>6.</td> <td>Placement and Post Placement Expert</td> <td>1</td> </tr> </tbody> </table>	SI No	Human Resources / Consultants	Numb er of Reso urces	1.	Capacity Building Expert and Mobilization Expert	1	3.	PIA Coordination, Monitoring & Evaluation Expert	1	4.	MIS and IT Expert	1	5.	Finance, Accounts and Procurement Expert	1	6.	Placement and Post Placement Expert	1
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4.	MIS and IT Expert	1	100,000/-
5.	Finance, Accounts and Procurement Expert	1	100,000/-
6.	Placement and Post Placement Expert	1	100,000/-
7.	IEC and Publicity Expert	1	100,000/-
8.	State Skill Coordinators	8	60,000/-
9.	State Project Managers	4	80,000/-
Total Remuneration Cost per Month			14,00,000
Total Remuneration Cost per Year			1,68,00,000

Notes: All the above cost are excluding institutional charges of TSA and applicable taxes

- In no case, the successful agency shall disburse their payment to the professional/consultant below the remuneration fixed. If found so later on during the contract period, their contract shall be terminated immediately.
- Maximum annual increment of 10% on base remuneration fee against the recourses / consultants shall be provided by ORMAS on satisfactory performance. The increment will be provided to the TSA based on the performance report and recommendation of the review committee of ORMAS.
- No employee will claim any money at any time from ORMAS and the same will be responsibility of the agency.
- As ORMAS is not the employer of consultants, it will not be responsible for any dispute between the Consultant and TSA.

7.	IEC and Publicity Expert	1
8.	State Skill Coordinators	8
9.	State Project Managers	4
Total number of Resources / Consultants		18
Total Remuneration Cost per Month = Rs 14,00,000/-		
Total Remuneration Cost per Year = Rs 1,68,00,000/-		

Notes: All the above cost are excluding institutional charges of TSA and applicable taxes

- In no case, the successful agency shall disburse the payment of consultants/ recourses. If found so later on during the contract period, their contract shall be terminated immediately.
- Maximum annual increment of 10% on base remuneration fee against the recourses / consultants shall be provided by ORMAS on satisfactory performance. The increment will be provided to the TSA based on the performance report and due approval by ORMAS.
- No consultant / resource will claim any money at any time from ORMAS and the same will be responsibility of the agency.
- As ORMAS is not the employer of consultants, it will not be responsible for any dispute between the Consultant and TSA.

Clarification:- The Costs are excluding Overhead / Management Cost of bidder and applicable GST.

In the Fin-2 (Summary of Financial Proposal) the bidder should Quote monthly fee or remuneration of Consultants / Resources; Overhead /Management Cost in proper heads excluding applicable GST.

In the Fin-2, Bidder to mention the GST amount of the "Total Consulting Fee including Management Cost" in the Fin-2 (point -E).

Clarification and Changes: The FY 2021-22 ; FY 2022-23 and FY 2023-24 changed to best 3 financial years out of last 5 financial years (i.e. from 2018-19 to FY 2022-23).

The bidders to fill up the TECH FORM-3 format and provide supporting documents accordingly to the changes.

Page 32,
TECH FORM-3
Bidder/ Agency /
Organization
(Financial
Capabilities details)

Financial Capabilities details

Financial Years
FY 2021-22 FY 2022-23 FY 2023-24


Director-cum-CEO, ORMAS