

Pre-proposal Queries for EOI No.2021 dtd.08/05/2023 : Skilling of Rural Youth on Plumbing, Pump Operation, Solar Panel & Electricals & Placement linked Skill Development Training of youth in the targeted areas of OMC

Part-A: Skilling of Rural Youth on Plumbing, Pump Operation, Solar Panel & Electricals

Sl. No	Section as per EOI	Queries	Clarification
1	7.4: Selection Criteria Table 2. 6. Annual Average turnover – Minimum Rs 5 Cr (FY 2019-20,20-21,21-22)	<p>The year 2020-21 & 2021-22 were declared as Pandemic years due to the outbreak of Covid-19. Hence the annual turnover should be reduced with a minimum value of 2cr</p> <p>OR</p> <p>The three consecutive financial years can be considered FY 2020-21, 2021-22 & 2022-23.</p> <p>OR</p> <p>For Minimum of 5 Cr, there must be 10 marks and for each additional 1 Cr = 2 marks.</p>	Please refer corrigendum
2	24. Schedule of Payment Instalments – 1 st 80% - Upon completion of 56 training days.	<p>This is a residential training program and the below illustration is indicating the initial operational expenses, which to be incurred PIA during implementation of 1st & 2nd cycle of training.</p> <p>Illustration:</p> <p>PIA has to bear the cost</p> <p>In a single cycle : 12 batches – 360 trainees</p> <p>Per Trainee Cost : 41736</p> <p>Total Cost: 15024960</p> <p>2nd Cycle : 12 batches – 360 trainees</p> <p>Total Cost :15024960</p> <p>(Please note, document submission & payment process will take approx. 1.5 month from completion of first cycle. It will take around 4 months to release the payment to PIA from the date of commencement of 1st Cycle batch.)</p> <p>Total cost: 3 Cr approx..</p> <p>The cost is very high in terms of initial investment for a PIA, which is against the norms of CNN guidelines.</p> <p>Looking into the above expenses it is suggested that, the following payment modalities can be followed.</p> <p>1st Instalment: (30%) – Freezing of Batch and completion of 10th Training Days.</p> <p>2nd Instalment: (50%) – Upon Completion of 56th Training Days.</p> <p>3rd Instalment: (20%) – Completion of Assessment & Declaration of result.</p>	Please refer corrigendum

03	24.7. Dropout of Candidates	<p>As this training is a residential and STT Course, the minimum attendance of a candidate should be considered as 80%. (This is a standard norms of all SSC courses)</p> <p>As per EOI, if a candidate attended the complete class room training, but not attended the Assessment due to certain medical emergency or any other unavoidable circumstance, then how he/she would be declared as a dropout candidate? We should consider him as Trained Candidate</p> <p>In this phase, 100% Training, Boarding & Lodging & other Costs of the trainee should be released to PIA, if the candidate attendance is minimum 80%. Deduction may be carried with Pro-rate basis, if the attendance is below 80%.</p>	Not considered, as per requirement of the programme
4	7.4: Selection Criteria Table 1: GST Registration Certificate	Whether GST registration is Mandatory for Society/Trust?	Registration certificate of applicant certificate is mandatory but GST is optional
5	7.4: Selection Criteria Table 1: 4. Copy of Work order along with proof of certification of trained candidate (Minimum 100 certified candidates)	Is 100 certified candidates certificate to be attached?	Work order copy & certificate issued from sanctioning authority citing minimum 100 certified candidates should be attached.
6	7.4: Selection Criteria Table 2. 1. Agency should completed training project with Plumbing Trade. (For Each 25.00 lakhs rupees = 5 marks	Work order received from multiple districts. Is it to be considered as a single project or multiple project with separate value?	To be considered as a single project
7	Page:17 Section: 7.4: Selection Criteria	The Agency must submit the EMD (Bid Security) Rs. 2 Lakhs and Bid Processing Fees of Rs. 5,900/- including GST. Bid Processing fee is non-refundable.	Valid Certificate to this extend may kindly be produced along with the request letter.
8	Page:19 Section: 7.4: Selection Criteria	Positive net worth. Minimum Rs.2 Crores	<p>Not considered.</p> <p>Original EOI stands. (Positive Net worth is the minimum eligibility criteria, whereas Rs.2 Cr positive Net worth is the evaluation criteria. Any positive Net worth of less than Rs.2 Cr will not bar any organization to be eligible for bidding).</p>
9	Educational qualification & eligibility of the Trainees:	The minimum education qualification of the candidate shall be 5th grade pass with 7 Years of experience Relevant/ 8th grade pass with 4 Years of experience Relevant/ 10th grade pass with 2 Years of experience Relevant/ 12th grade Pass.	As per WMPSC norms.
10	Trainers Profile: All the trainers' shall be certified by WMPSC NSQF Level 4	Each batch of the training program will have One Lead Trainer and 3 Co-Trainers i.e. @ One Co-Trainer for a group of 10 participants. The Lead Trainer should be certified by WMPSC whereas the	As per the need of the program.

	standard. Each batch shall have one certified trainer and three co-trainers (may be certified but have minimum knowledge on plumbing and allied areas)	co-trainers may not be certified but have adequate knowledge on Plumbing & allied works to guide the trainee throughout the training program.	
11	Mobilization	Once the PIA receives the list of consolidated interested youth from district ORMAS office, the concerned PIAs shall conduct awareness meeting exercise of the candidates to finalize the batches for training. ORMAS District Office shall provide the checklist during the awareness meeting	Timeline will be followed.
12	Evaluation Criteria: The agency have successfully completed DDU-GKY projects in Odisha since 2014. One project = 5 marks(For Three Projects & above=15 marks) Maximum marks=15	Work Order, completion/Closure Certificate issued by the sanctioning authority of the funding agency	As per project requirement.
13	Annual average turnover – Minimum Rs.5 crores. (During three financial years- FY 2019- 20, FY 2020-21, FY 2021-22).	For each additional 1 crore rupees= 2 marks (For Rs.6 Crores turn over= 2 marks, for Rs.15 Crores & above turn over=20 marks). Maximum marks=20	Refer corrigendum
14	One Time Travel Cost	An amount of Rs.500/- per trainee shall be paid towards (one time) to and fro travel to the training center.	Beyond the scope of Eol
15	Uniform	An amount of Rs.300/- per trainee shall be paid to the PIA.	Beyond the scope of Eol
16	7.4: Selection Criteria Table 2. 4. The agency has successfully completed the DDUGKY Projects in odisha since 2014	Currently it is mentioned in the Eol that only completed projects would be considered in this section for evaluation purpose. We humbly request you along with completed projects to consider the all projects in which placement percentage is more than 50% and they are in state of closure because as per notification 05/2023 of MoRD the projects tenures of all these type of projects has been extended till Mar 2024 (6 years extension) .	Not considered. Original Eol stands.
17	7.4: Selection Criteria Table 2. 5. The agency has successfully completed the DDUGKY Projects in any other states since 2014.	Currently it is mentioned in the Eol that only completed projects would be considered in this section for evaluation purpose. We humbly request you along with completed projects to consider the all projects in which placement percentage is more than 50% and they are in state of closure because as per notification 05/2023 of MoRD the projects tenures of all these type of projects has been extended till Mar 2024 (6 years extension) .	Not considered. Original Eol stands.
18	7.4: Selection Criteria Table 2.	Scoring is based on only solar trade projects.	Not considered. Original EOI stands.

	3. The agency has successfully completed training projects with solar trade (value) in any central / State Govt. departments or skill development missions, agencies or authorities.	As there were very less projects sanctioned in solar trade by any state government and central government so we request you to eradicate this condition from scoring criteria.	
19	7.4: Selection Criteria Table 2. 1. The agency has successfully completed training projects with plumbing trade (value) in any central / State Govt. departments or skill development Missions, agencies or authorities.	Currently mentioned supporting documents are work order, Completion / closure certificate. As many department have opted to conduct training via online government portal only so along with completion certificate we request you to consider portal screenshot as a completion of project if trained is 80% and placement 50% available on respective portal. (ex Kaushal Bharat Portal for DDUGKY, Skill India portal for PMAY_G scheme)	Not considered. Original EOI stands.
20	The Agency have successfully completed training projects with plumbing trade (Value) in any Central/State Govt. departments or Skill Development Missions, agencies or authorities	With Plumbing Trade or similar skill projects like Rural mason should be considered for full marks like eligibility criteria number 4	Trades are not similar. Hence, not considered.
21	The Agency have successfully completed training projects with Electrical trade (Value) in any Central/State Govt. departments or Skill Development Missions, agencies or authorities.	With Electrical Trade or similar skill projects like Rural mason should be considered for full marks like eligibility criteria number 4	Trades are not similar. Hence, Beyond the scope of Eoi
22	The Agency have successfully completed training projects with Solar trade (Value) in any Central/State Govt. departments or Skill Development Missions, agencies or authorities.	With Solar Trade or similar skill projects like Rural mason should be considered for full marks like eligibility criteria number 4	Trades are not similar. Hence, not considered.
23	Trainees certified after training on plumbing trade by NCVT/SSC/Govt. approved agency/ G	Trainees certified after training on rural mason trade by NCVT/SSC/Govt. approved agency/ Govt should be considered.	Not considered.

Sl. No	Queries	Clarification
24	Though we have applied for closer of the DDUGKY project but not yet got the closer certificate then can it be consider as close?	For Odisha DDUGKY projects, ORMAS will consider. For other State SRLM DDU GKY projects, closure certificate is mandatory.
25	Does the location of training centre is to be in that concerned allocated district?	For Plumbing the centre should be set up within the allocated district. However it is advised to setup the training centre near the project location for OMC Skill Project.
26	Is it possible to release some partial amount of Lodging & Boarding cost as advance, after freezing of that Concerned batch?	Please refer to corrigendum
27	In point 3.1 the partnership firm is eligible to participate, but in the format there is no point of partnership firm	Refer corrigendum
28	Please consider for the local entrepreneur in the field of skill development training programme.	As per eligibility.
29	This clause of experience of implementing training project in trade of Plumbing / Electrical trade / solar trade has never ever been mentioned in any EOI or in evaluation criteria of any EOI related to skill development. It seems the EOI has been designed specifically for a selected Training partner.	It is as per requirement.
30	Its visible and very oblivious when we see the evaluation criteria. <ul style="list-style-type: none"> • When we see the evaluation criteria of plumbing – scoring criteria is for 4 number of projects of 25 Lacs or more. • But same scoring criteria for Electrical trade is not for number of Projects – it is for value of project – more than 2.5 CR. • And same scoring criteria for Solar trade is for 25 Lacs or more. 	Designed as per the requirement of the project.
31	It is very obvious the EOI evaluation criteria has been designed considering training experience of a specific training partner. <ul style="list-style-type: none"> • Scoring criteria also says - The agency has successfully completed DDU-GKY projects in Odisha since 2014. Why DDU GKY experience in ODisha is relevant for this Project? • This again shows EOI has been designed for a particular agency who has done DDU GKY in Odisha, however this particular RFP, its scope and guidelines are nowhere linked to DDU GKY guidelines. 	Designed as per the requirement of the project. Training experience nationally & in the state of Odisha for carrying out this type of project.

32	Scoring criteria also asks for Residential training experience of more than 1000 candidates, which again is not at all linked to the Project mentioned in RFP	As it is fully residential training program.
33	Scoring criteria asks for Plumbing trade certified trainers only which means again its made for a specific TP, while there are other trades as well but for sure the EOI is designing keeping in mind certain TPs.	Designed as per the requirement of the project.
34	Does the training centres have to be SMART affiliated centres?	As per requirement.
35	Should the beneficiaries have to belong to any caste category or is it applicable for all categories?	All categories.
36	Regarding ORMAS, is there any placement?	Placement is compulsory in case of Part-B of Eol.
37	MASON training completion should get full marks as it is similar job nature as plumbing.	Not considered. As per requirement of the program.
38	Marks are repeatedly given in three stages point - 2, 4 & 8 were all come under DDU-GKY project as residential project.	Not considered. Original EOI stands. Designed as per the nature of this project.
39	We have completed DDU-GKY training in March 2020 but applied for extension of the project in February 2020 to submit all placement documents, we should get full marks for completion of training for 400 students.	Not considered.
40	The MSME firms should be exempted from EMD as per Government guidelines	Valid Certificate to this extend may kindly be produced along with the request letter.
41	Rural Mason Training completed PIAs should get full marks.	Not considered.
42	What is the pre-qualification of proposed trainers to be eligible for the ToT program. (Educational qualification and experience if required)?	As per norms of WMPSC
43	What is the expected % of Male and Female Trainees, This will help plan the accommodation requirements	Will be intimated in due course of time.
44	Can the Training course module be made available to us now to understand training requirements during the proposal phase?	May be shared as required.
45	Can the proposed Laboratory equipment list and proposed lab training exercise be made available to us now to understand training requirements during the proposal phase?	May be shared as required.
46	In clause 24.7 it is mentioned "The trainee is not allowed to leave the training centre during the entire tenure of the training cycle." How practical and feasible would this clause be taking into account health issues, family issues and other unknown issues which the trainee may face. More clarity and specifications may be required in this clause.	Common aspect.
47	Can the batch size be extended to 35 trainees in a batch as other skill training program norms?	No.

48	More clarification required on health and discipline issues for the residential trainees and their proposed mitigation ways?	Will be intimated in due course of time.
49	Are the Capex of allied IT systems and support equipment like laptops, desktops, printers etc. to be used in the center, allowed within the overall training cost?	Yes. Please refer point no.24.4 under part-A of EoI.

PART B:

Objection raised and the Pre-Proposal Query to undertake Placement linked skill Development Training of youth in the targeted areas of OMC

Sl. No.	Section as per EOI	Queries	Clarification
01	4.1.Scope & Task outlined V. Monthly remuneration is at least 8000/- per month, which should reflect in Bank account.	As per DDU- GKY, the CTC of the mentioned trade is 6000 per month, which includes the Gross Salary and the statutory deduction of Employer. But in this EOI, there is no clarity of monthly remuneration amounting to Rs.8000/-	Rs.8,000/- per month including statutory deductions.
	V.3months Continuous Placement	How many days will be considered among the 3 month continuous placement? (90 days OR 75 Days(as per DDU-GKY)	Continuous 3 months
		In case of 3 months continuous employment, what would be the total consolidate salary 3 months?	Rs.8,000/- each month
02	4.1.Scope & Task outlined Viii. The Batch wise trained documents will be submitted to District ORMAS and Placement Documents has to be submitted at State ORMAS. No advance will be paid to PIA.	Refer 4.1. Vii. The protocol & procedures of the project as per DDU-GKY If so, then why the Documents submission & Payment modalities of DDU-GKY not followed properly? If the payment mode is Project wise, then DDU-GKY norms to be followed. Or, If the payment is Batch Wise, then Batch wise instalment norms to be followed. 1 st Instalment: (30%) – Freezing of Batch and completion of 10 th Training Days. 2 nd Instalment: (50%) – Upon completion of External Assessment & OJT. 3 rd Instalment: (20%) – Physical Placement Verification. Illustration: PIA has to bear the cost In a single cycle(SMO) batches	Refer Corrigendum

		<p>1ST Cycle: 4 batches – 140 trainees Per Trainee Cost : 78400 Total Cost: 10976000 2nd Cycle : 4 batches – 140 trainees Total Cost: 10976000 3rd Cycle : 4 batches – 140 trainees Total Cost: 10976000</p> <p>Total Cost for 3 Cycle for SMO Trade : 3 .30cr (approx.)</p> <p>(Please note, Physical placement verification will take approx 6 months from completion of 1st Cycle of training. It will take around 9 months to release the 1st cycle payment to PIA from the date of commencement of batch.)</p> <p>The cost is very high in terms of initial investment for a PIA, which is against the norms of DDU-GKY CNN guidelines.</p> <p>Furthermore, till OJT Completion the documents will be submitted at District ORMAS Office and placement documents will be submitted at STATE ORMAS. It would be difficult to track and co-ordinate the documents in two different places.</p>	
03	5.4: Selection Criteria of Empanelment Table 2.1. The bidder must completed placement linked program not less than 2Cr excluding DDUGKY	<p>As per Eligibility criteria, the bidder must have successfully completed 1 placement linked program having project cost not less than 2Cr, But, again in Technical Evaluation Criteria, the bidder must have completed placement linked program having less than 2 Cr excluding DDU-GKY. Both the statements are contradicting each other.</p> <p>If the project is a replica of DDU-GKY, then why the experience of other project is being a mandatory and has equal marks in selection criteria?</p> <p>Most of the PIAs, who are already empanelled with ORMAS have expertise in DDU-GKY Project, but having less experience in other placement linked program. Hence this needs to be considered.</p>	Excluding means apart from DDU-GKY.
04	5.4: Selection Criteria of Empanelment Table 2.1. Annual turnover – No Mark up to Rs 5 Cr and for each additional 5Cr = 10 marks	<p>The year 2020-21 & 2021-22 were declared as Pandemic years due to the outbreak of Covid-19. Hence the annual turnover should be reduced with a minimum value of 2cr OR The three consecutive financial years can be considered FY 2020-21, 2021-22 & 2022-23.</p>	Refer Corrigendum.

		OR For Minimum of 5 Cr, there must be 10 marks and for each additional 1 Cr = 2 marks.	
05	5.5 Evaluation of EOI Responses	As per the EOI, there is no provision of advance payment in training program, then how it would be justified to Deposit a EMD(Security) amounting to Rs 2Lakhs.	As per OGFR rule. Amount to the unsuccessful bidder will be returned immediately.
06	6. Fixed Cost Norm PIA not required quoting their price, since the CCN followed.	The Common Cost Norms are not matched with the MORD CCN. Hence require revision of the same.	Original EOI stands.
07	25. Recovery of Dues	As per the EOI, there is no provision of advance payment in training program, then how it would be justified for an action against for Recovery of Dues.	As standard applicable rule of Govt.
08	4.1.Scope & Task outlined ii. Selected Candidates will called to the training centre	Training Centre Location can be anywhere in the state?	Yes. But it is advisable to set up the Training Centre near to the project area.
09	4.1.Scope & Task outlined Viii. Payment modalities	What is the payment mode to PIA? Is it batch wise payment or Project wise payment?	Payment is Batch wise.
10	5.4: Selection Criteria for empanelment Table 1: GST Registration Certificate	Whether GST registration is Mandatory for Society/Trust?	Optional.
11	5.4: Selection Criteria for empanelment Table 2. Relevant sector related experience	Are ELECTRONICS & ELECTRICALS, both same Sector?	Both are different sectors.
12	5.4: Selection Criteria of Empanelment Table 2. 1. The bidder must completed placement linked program not less than 2Cr excluding DDUGKY	<ul style="list-style-type: none"> As only placement linked training projects have to be considered for evaluation so; We request you to consider the projects whose value is more than 1 crore. Please consider all projects closed whose training has completed 80% and having placement more than 50% on respective portal. Please also consider portal screenshot as project completion. 	<ul style="list-style-type: none"> Not considered.
13	5.4: Selection Criteria of Empanelment Table 2 2. The agency must have successfully completed and closed projects in DDUGKY in Odisha / other SRLM with a Project value of Rs. 2 crore each.	<ul style="list-style-type: none"> Currently mentioned supporting documents are work order, completion / closure certificate. As many department have opted to conduct training via online government portal only so along with completion certificate we request you to consider portal screenshot as a completion of project if trained is 80% and 	<ul style="list-style-type: none"> Not considered.

		<p>placement 50% available on respective portal.</p> <p>(ex: Kaushal Bharat Portal for DDUGKY)</p>	
14	<p>5.4: Selection Criteria of Empanelment Table 2</p> <p>4. Relevant sector experience (apparel, automotive, Green jobs, retail, electronics, hospitality)</p>	<ul style="list-style-type: none"> • Currently apparel, automotive green jobs, retail, electronics and hospitality sectors are only considered for evaluation. • We humbly request you to consider all other sectors experience apart from mentioned sectors and other sector experience also given 4 marks for each sector. 	<ul style="list-style-type: none"> • Not considered.

Sd/-

**Additional Secretary to Govt. &
Chief Executive Officer, ORMAS**